

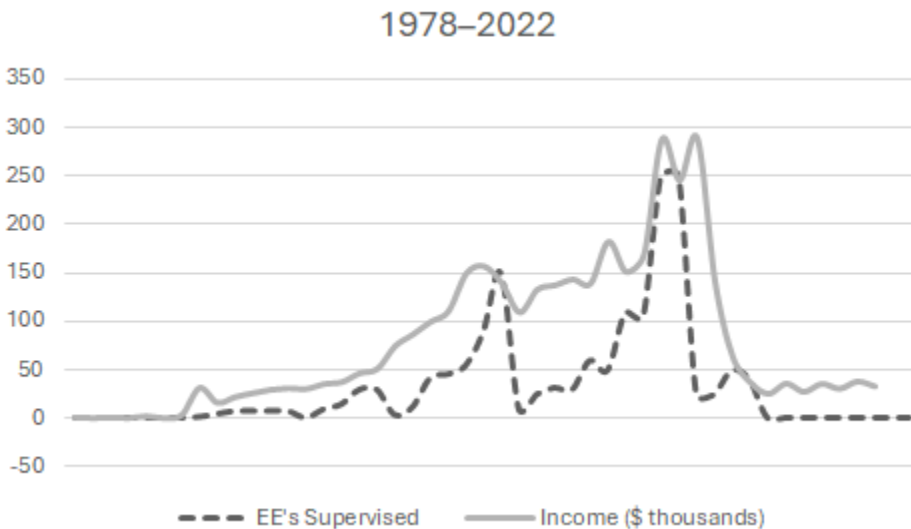
Education

Wichita State University BS (geology)
 Houston Baptist University MS (management & computers)
 Liberty University PhD in progress (psychology)

Employer	# years	job (1983–2022)	pay	# supervised
Core Lab	(4)	Laboratory physicist	\$42,000	3
Jordan	(3)	I/T project manager	\$35,000	5
Andersen	(5)	Sr. consultant (change mgt.)	\$48,000	10
CSC	(7)	Consulting partner (3 state region)	\$156,000	150
TXU/Cap	(4)	Senior mgr. (marketing, I/T)	\$137,000	20
Deloitte	(2)	Senior mgr. (change mgt.)	\$168,000	100
Key Energy	(5)	Senior director (5 state region)	\$289,000	250
Self	(2)	Entrepreneur (consulting)	\$62,000	50
Educator	(7)	Teacher (math, science, bus., & psych)	\$42,000	0
Retired	(2)	PhD student (I/O psychology)	retired	0

Figure 1

Levels of Responsibility Shown by Number Supervised and Annual Compensation



Selected Experience

* **Major industry sectors.** I have advised leadership in most major sectors: Aerospace, airlines, call centers, cloud computing, construction, consumer goods, government, electric power, high tech, manufacturing, oil & gas, professional services, and waste disposal.

** Key Energy Services: Corporate Leadership

- Led Key's central region with 1,200 employees, five states, P&L of \$225 million
- Led Key's corporate marketing, branding, events, new media, trade journals, radio/tv
- Involved engineering, rigs, trucks, wireline, rental, hydraulic fracking, and cement

Magna Energy Services: Contract Consulting

- Increased topline revenue from \$75 million to \$124 million in 20 months
- Implemented cost-reduction efficiencies, asset utilization, and accounting controls
- Heavy equipment, rigs, cement, water hauling, electric wireline, and safety
- Lean Six Sigma[®], HR, IT, project management, maintenance, and accounting

Government Consulting. Through Jordan, CSC, and Deloitte Consulting

- Consulted Dallas County and several small-population Texas counties
- Consulted Federally owned Tennessee Valley Authority
- Consulted Oncor, the largest Texas energy delivery system
- Advised San Diego County enterprise programme

Other Leadership. As a consultant and an employee

- Negotiated million-dollar contracts, acquisitions, alliances, and partnerships
 - Launched new ventures, business expansions, and start-up advisory services
 - Devised improved customer service strategies for 2.2 million electric power customers
 - Designed training for 12,000 domestic delivery drivers and 2,500 in Mexico
 - Delivered a successful cost reduction program involving Bell Boeing V-22 Osprey
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* Consulting Clients

Ace Hardware; AGIP Petroleum; American Airlines Cargo; Anadarko; Alexander Open Systems; Atmos Energy; Baker Hughes; BP America; Chesapeake; Chevron; Citgo; CloudSpace USA; Cogentrix; Compaq; Conoco; Continental Airlines; County of San Diego; Dallas County; Dell Computers; Devon Energy; Dr. Pepper/Seven Up; Dynegy; Ecolab; EOG Resources; Ernst & Young; Esso London; Exxon; FEMSA; Frito Lay; Halliburton; Hess; Juniper Networks; Kelin; Lehigh University; Lockheed Martin; Magna Energy; Marathon Oil; NCCI; Nokia; Oncor; Oxy USA; PEMEX; PetroCloud; Petrohawk; Plasteline; Russell Energy Insights; Schlumberger; SCI; Stage Stores; Textron/Bell Helicopter; Titan Energy; TVA; TXU; USSA; VALIC; VHA; Viscern; Waste Management; and XTO Energy.

**Key Energy Services: Central region location leadership (1,200 EEs)

OK: Beaver; Chickasha; Countyline; El Reno; Elk City; Fairview; Guymon; Hennessey; Kingston; Lindsay; Maysville; McAlester; Oklahoma City; Tulsa; Woodward. **KS:** Elkhart; Ulysses. **LA:** Haynesville; Minden; Shreveport. **AR:** Emerson; Fort Smith; Heber Springs; Morrilton; Searcy; Van Buren. **TX:** Canadian; Carrizo Springs; Chico; Cleburne; Fort Worth; Kilgore; Liberty; Palestine; Weatherford.